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Question Paper Code: 72208

B.E./B.Tech. DEGREE EXAMINATION, APRIL/MAY 2017.

Fourth/Fifth/Sixth/Seventh/Eighth Semester

Civil Engineering

MG 6851 - PRINCIPLES OF MANAGEMENT

(Common to: Mechanical Engineering (Sandwich) / Aeronautical Engineering /
Automobile Engineering / Electrical and Electronics Engineering / Electronics and
Communication Engineering / Electronics and Instrumentation Engineering/
Environmental Engineering / Geoinformatics Engineering / Industrial Engineering /
Industrial Engineering and Management / Instrumentation and Control
Engineering / Mechanical Engineering / Mechanical and Automation Engineering /
Mechatronics Engineering / B.E. Robotics and Automation Engineering / Polymer
Technology

(Regulations 2013)

Time: Three hours

Maximum: 100 marks

Answer ALL questions.

PART A — $(10 \times 2 = 20 \text{ marks})$

- 1. Define management.
- 2. What is an organizational culture?
- 3. State the purpose of planning.
- 4. List the planning tools available in business management.
- 5. What is delegation of authority?
- 6. Why performance management is important?
- 7. What is personality?
- 8. What do you understood on the term 'job enrichment'?
- 9. What is preventive control in management?
- 10. Why controlling is important?

PART B — $(5 \times 13 = 65 \text{ marks})$

11. (a) Explain the different roles and functions of a manager.

Or

- (b) Explicate the different types of business organizations.
- 12. (a) Explain the general planning process adopted by the business organizations.

Or

- (b) Discuss the eight steps of decision making process.
- 13. (a) Explain the different types of organizational structures followed by the companies.

Or

- (b) Describe the Human Resource Management activities in a business organization.
- 14. (a) Discuss the contemporary theories of motivation.

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- (b) Identify the barriers in communication and explain how to overcome them.
- 15. (a) Describe in detail about the three steps in the control process.

Or

(b) Discuss the uses of computers and IT in Management control.

PART C
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 (1 × 15 = 15 marks)

16. (a) Explain the issues of organizational culture in modern business organizations.

Or

(b) "Job performance of individual is significantly influenced by the employee's attitude" — Discuss.